



**“Connecting Customers to  
Businesses ...**

**That’s what we do Best!”™**

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### **Testimonial to RJ’s Printing**

*A little over a year ago I started publishing The Orange Peel Gazette here in Michigan. It is a franchise out of Florida and for convenience I started with the printer in Florida who did most of the rest of the Franchisees papers especially the Florida ones. He was reasonable but having to give him printing plus shipping time, my deadlines were way too close together. I started looking for a viable alternative up here where I felt guilty in this slow economy not to be doing business closer to home. I asked for quotes from quite a few reputable printers in both Kalamazoo & Calhoun counties. No one could even come close to what I was paying the Florida printer. Then I joined the Sales Team BNI group and met Ralph Jones, owner of RJ ’s Printing. He took all my information and came back and told me he loved the product and would only charge me what I was paying Florida. He felt confident that my product would grow and he wanted to come along for the ride. I like that he is a family operation and absolutely love his wife Donna. His son and nephew round out his printing crew. They also have a gem of a Graphic Technician in Tammy. My deadlines are now down to a mere couple of days and they have been so wonderful to work with when last minute problems or changes have needed to be made. I know that ours will be a long wonderful relationship in the years to come. I recommend RJ’s to everyone looking for an honest, professional & accurate company for all their printing needs.*

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*Wendy Wilkins, Orange Peel Gazette*